



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
EARLY INTERVENTION SUPERVISORS, DSN BOARDS**

FROM: ASSOCIATE STATE DIRECTOR RUFUS BRITT *RBB*

DATE: MARCH 13, 2019

RE: EARLY INTERVENTION (EI) BOARD PAYMENT SYSTEM UPDATE

Attached are the following reports: February, 2019 Billing Efficiency Report; Chart Comparisons between Quarters 1 & 2 and the month of February 2019; and the "Sensitivity Analysis of Early Intervention Billing Efficiency" report.

The February, 2019 Billing Efficiency Report of actual billing using a per-unit rate (\$23.52) was 80.7% of the provider's current monthly prospective grant payment. The decrease to 80.7% was not unusual compared to January's 84.5% given January had 21 business days compared to February's 19 business days (10% less). If February's results were equalized by this 10%, Billing Efficiency for February would be 88%. The chart below sets forth this same monthly statistic for the past eight months:

Month of 2018/2019	Actual Per-Unit Billing (\$23.52) Compared to Monthly Grant
February	80.7%
January	84.5%
December	54.8%
November	67.7%
October	79.0%
September	59.0%
August	72.0%
July	69.0%
8-Month Average	70.84%

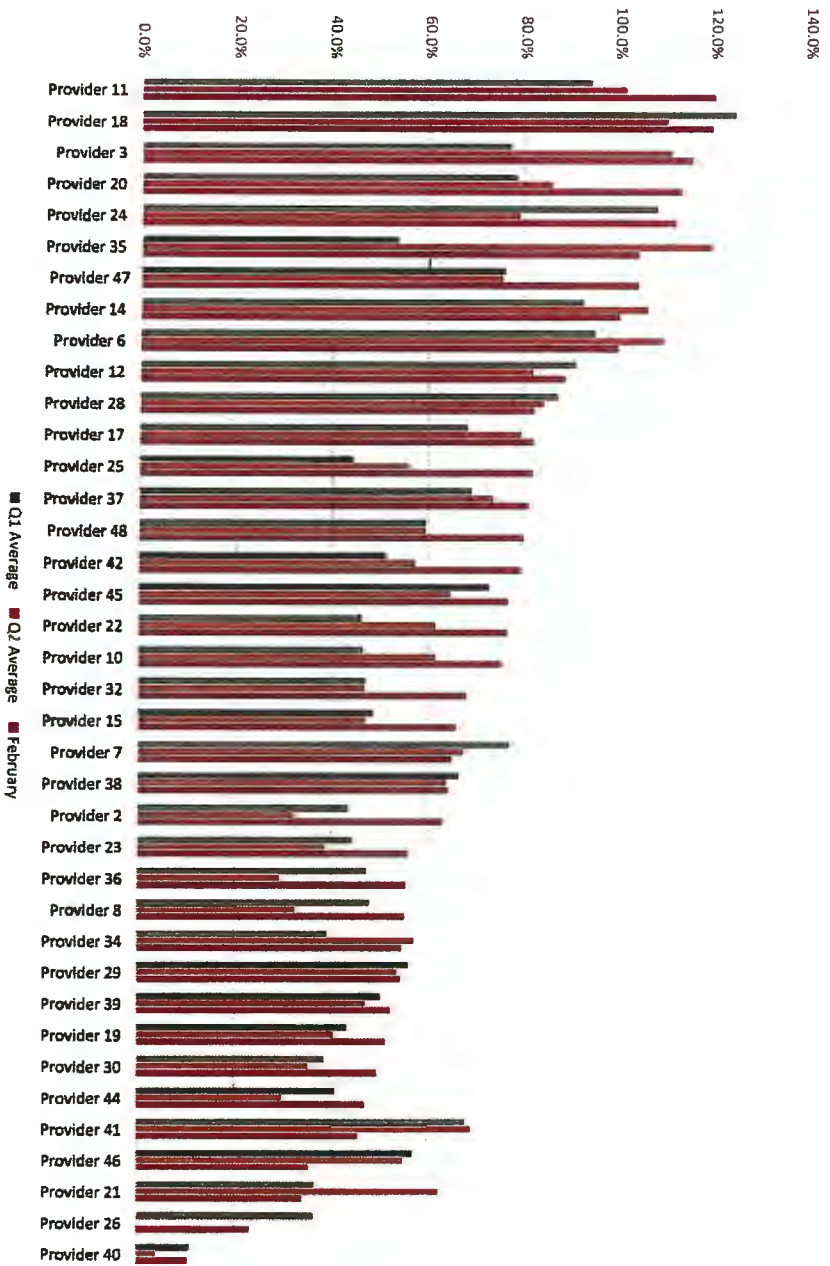
The report titled, "Service Analysis of Early Intervention Billing Efficiency," places each provider's average billing efficiency in February, 2019 in a high to low ranked quartile (consumers served). This may help provide context to evaluating each provider's current situation.

If you have questions about the reports or need assistance or guidance to improve services, please contact Interim EI Director Joyce Kimrey at jkimrey@ddsn.sc.gov or telephone (803) 898-9145. Thank you for your continued dedication and service to children with special needs.

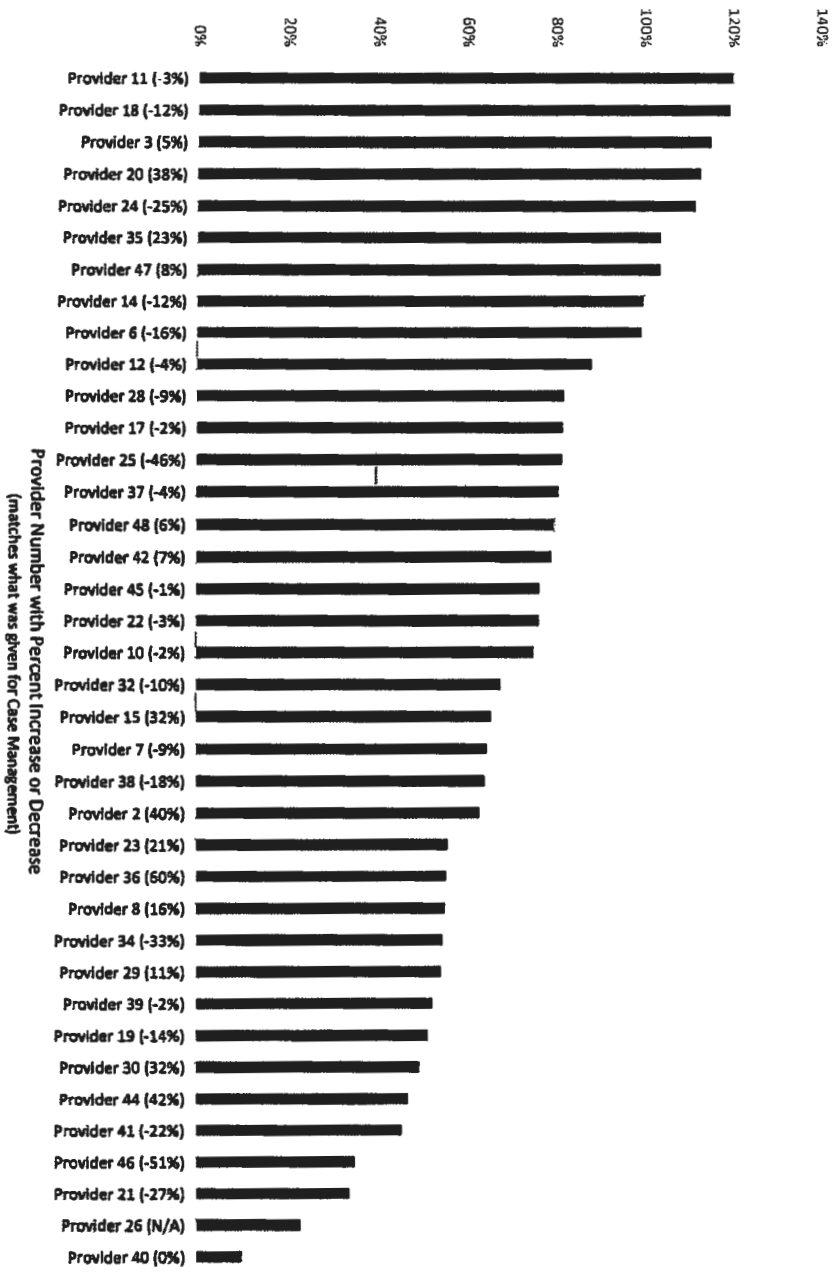
As a reminder, DHHS and DDSN will begin holding joint meetings to discuss prerequisites for enrollment with DHHS and transition to a fee for service payment model. Meeting dates and times are listed below:

- March 13, 2019- 2:00 pm-4:00 pm at the SC Department of Disabilities and Special Needs Central Office 3440 Harden Street Ext. Columbia, SC 29203 Room 251
- March 14, 2019- 2:00 pm-4:00 pm at Charleston County Public Library-Main Branch 68 Calhoun Street, Charleston, SC 29401
- March 15, 2019- 10:00 am-12 noon at Hughes Main Library-Greenville County Library System 25 Heritage Green Place Greenville, SC 29601
- March 18, 2019- 10:00 am -12:00 noon at Pee Dee Center-Multipurpose Building 714 East National Cemetery Road Florence, SC 29506

Percent of Contract Amounts if Billed Fee for Service at \$23.52
 Average of Quarter 1 and 2 Compared to February 2019



Percent of Contract Amounts if Billed Fee for Service at \$23.52
February 2019



Provider Number with Percent Increase or Decrease
(matches what was given for Case Management)

Sensitivity Analysis of Early Intervention Billing Efficiency (3/8/2019)			
Provider Name	Size of Provider	% of contract	25% Quartiles (Based on about 550 children per Quartile)
Provider 25	Small	150.5%	Top Quartile 117.8%-150.5%
Provider 24	Medium	148.7%	
Provider 18	Medium	135.4%	
Provider 11	Large	123.4%	
Provider 6	Large	117.8%	
Provider 14	Large	113.2%	Upper Middle Quartile 84.5%-113.2%
Provider 3	Large	109.9%	
Provider 47	Small	96.0%	
Provider 12	Medium	91.6%	
Provider 28	Very Small	90.0%	
Provider 37	Medium	84.5%	Lower Middle Quartile 75.4%-84.3%
Provider 35	Very Small	84.3%	
Provider 17	Small	83.1%	
Provider 20	Large	81.4%	
Provider 34	Very Small	81.1%	
Provider 22	Medium	79.0%	
Provider 38	Small	78.4%	
Provider 45	Very Small	77.8%	
Provider 10	Medium	77.0%	
Provider 48	Large	75.4%	
Provider 32	Small	75.2%	Bottom Quartile 6.2%-75.2%
Provider 42	Small	73.7%	
Provider 46	Very Small	71.3%	
Provider 7	Very Small	59.7%	
Provider 19	Medium	57.9%	
Provider 41	Very Small	53.2%	
Provider 39	Small	49.7%	
Provider 15	Very Small	49.0%	
Provider 29	Very Small	47.8%	
Provider 8	Small	46.6%	
Provider 21	Very Small	46.2%	
Provider 23	Small	44.9%	
Provider 2	Very Small	37.4%	
Provider 30	Very Small	34.8%	
Provider 36	Very Small	33.9%	
Provider 26	Very Small	33.0%	
Provider 44	Very Small	27.2%	
Provider 40	Very Small	6.2%	
Totals		84.5%	100%

Size	Number
Very Small	0-35
Small	36-70
Medium	71-110
Large.	111+