



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
EARLY INTERVENTION SUPERVISORS, DSN BOARDS**

FROM: JOYCE KIMREY, DIRECTOR OF EARLY INTERVENTION SERVICES

DATE: MAY 15, 2019

RE: EARLY INTERVENTION (EI) BOARD PAYMENT SYSTEM UPDATE

Attached are the following reports: April, 2019 Billing Efficiency Report; Chart Comparisons between Quarters 1-3, and the month of April 2019; and the "Sensitivity Analysis of Early Intervention Billing Efficiency" report.

The April, 2019 Billing Efficiency Report of actual billing using a per-unit rate (\$23.52) was 94.2% of the provider's current monthly prospective grant payment. The chart below sets forth this same monthly statistic for the past ten months:

Month of 2018/2019	Actual Per-Unit Billing (\$23.52) Compared to Monthly Grant
April	94.2%
March	86.8%
February	80.7%
January	84.5%
December	54.8%
November	67.7%
October	79.0%
September	59.0%
August	72.0%
July	69.0%

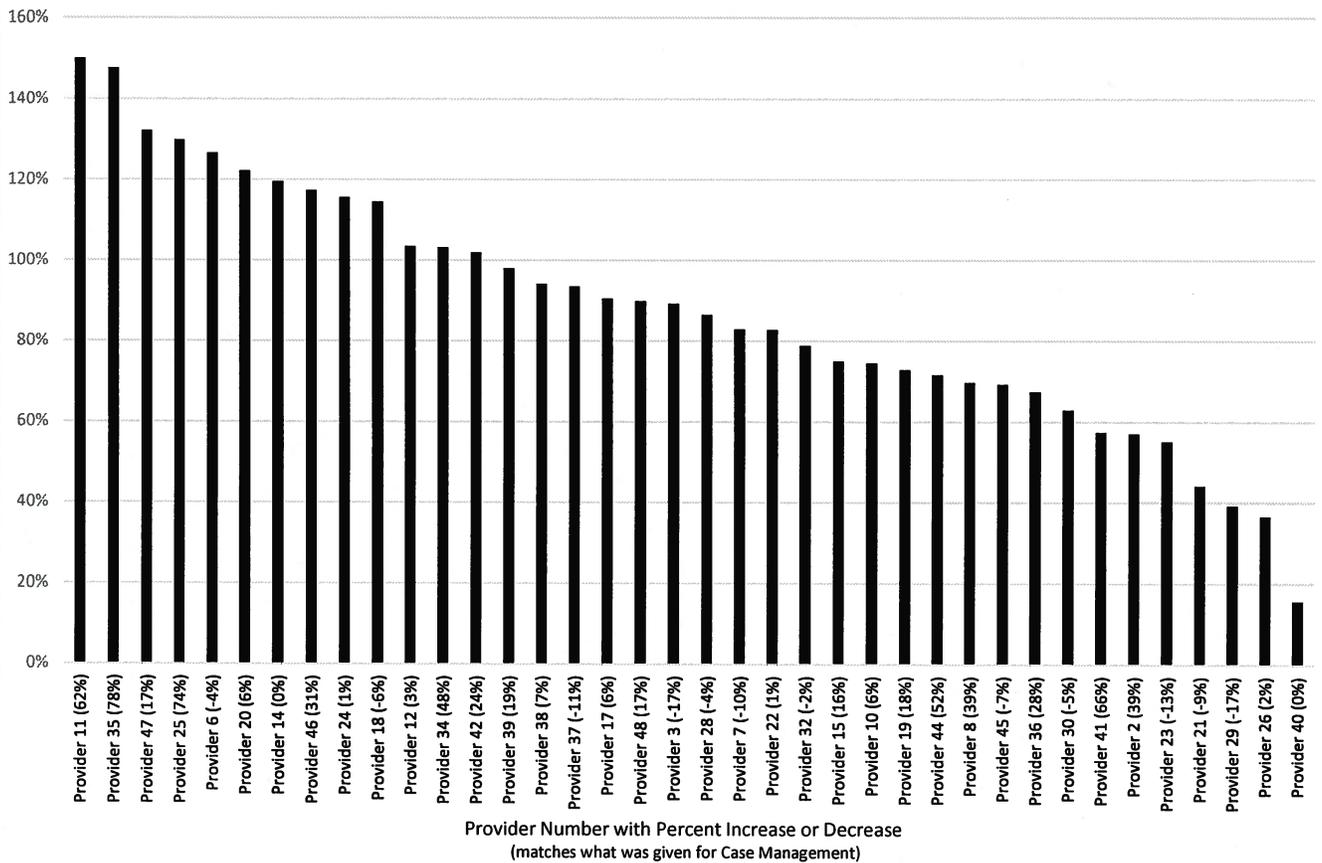
The report titled, "Sensitivity Analysis of Early Intervention Billing Efficiency," places each provider's average billing efficiency in April, 2019 in a high to low ranked quartile (consumers served). This may help provide context to evaluating each provider's current situation.

As with last month's memorandum, we have also attached a listing of DHHS personnel assigned to assist Early Interventionists, Case Managers, and those we serve establish Medicaid eligibility. Assisting individuals we support and their families establish Medicaid will aid our agency and system in maximizing appropriations.

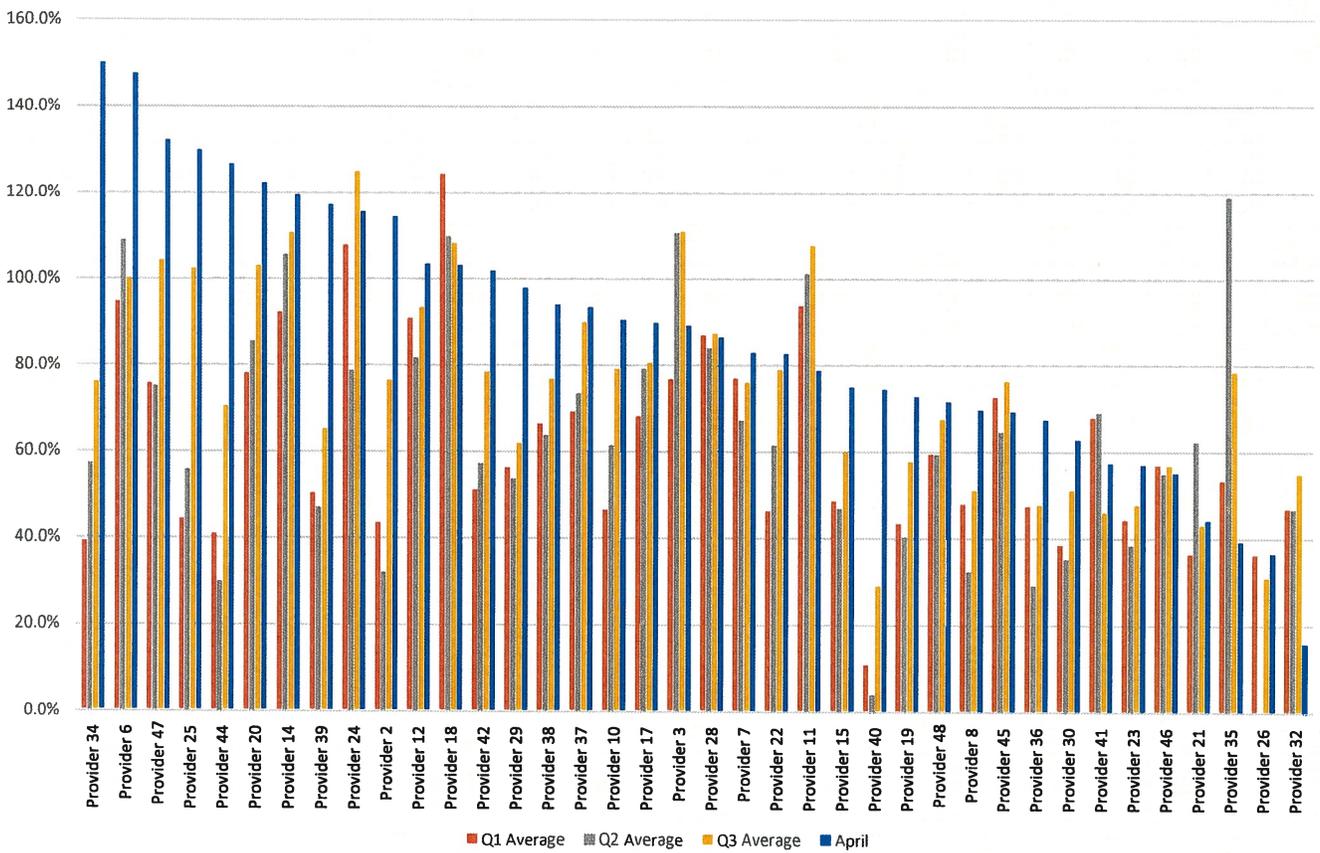
Reminder, DHHS is requiring all agencies planning to serve BabyNet children (birth to 3) to enroll in their Medicaid provider network. Upon enrollment, SCDHHS Providers must register for Electronic Funds Transfer (EFT) in order to receive reimbursement for claims/provision of early intervention services. SCDHHS has established a Provider Service Center line (888-289-0709) to field questions or concerns.

If you have questions about the reports or need assistance or guidance to improve services, feel free to contact me via email at jkimrey@ddsn.sc.gov or telephone (803) 898-9145. Thank you for your continued dedication and service to children with special needs.

Percent of Contract Amounts if Billed Fee for Service at \$23.52
April 2019



Percent of Contract Amounts if Billed Fee for Service at \$23.52 Average of Quarters 1 - 3 Compared to April 2019



Sensitivity Analysis of Early Intervention Billing Efficiency (5/8/2019)			
Provider Number	Size of Provider	% of contract	25% Quartiles (Based on about 550 children per Quartile)
Provider 11	Medium	149.9%	Top Quartile 119.5%-149.9%
Provider 35	Very Small	147.5%	
Provider 47	Small	132.0%	
Provider 25	Small	129.7%	
Provider 6	Large	126.5%	
Provider 20	Large	122.1%	
Provider 14	Large	119.5%	
Provider 46	Very Small	117.2%	Upper Middle Quartile 94.1%-117.2%
Provider 24	Medium	115.5%	
Provider 18	Medium	114.4%	
Provider 12	Medium	103.4%	
Provider 34	Very Small	103.1%	
Provider 42	Small	101.9%	
Provider 39	Small	97.9%	
Provider 38	Medium	94.1%	Lower Middle Quartile 78.8%-93.4%
Provider 37	Small	93.4%	
Provider 17	Small	90.5%	
Provider 48	Large	89.8%	
Provider 3	Medium	89.2%	
Provider 28	Very Small	86.5%	
Provider 7	Very Small	82.9%	
Provider 22	Medium	82.7%	Bottom Quartile 15.6%-75.0%
Provider 32	Small	78.8%	
Provider 15	Small	75.0%	
Provider 10	Large	74.5%	
Provider 19	Medium	72.8%	
Provider 44	Very Small	71.6%	
Provider 8	Small	69.7%	
Provider 45	Very Small	69.3%	
Provider 36	Very Small	67.4%	
Provider 30	Very Small	62.8%	
Provider 41	Very Small	57.3%	
Provider 2	Very Small	57.0%	
Provider 23	Small	55.1%	
Provider 21	Very Small	44.1%	
Provider 29	Very Small	39.2%	
Provider 26	Very Small	36.5%	
Provider 40	Very Small	15.6%	
Total	-	94.2%	

Size	Number
Very Small	0-35
Small	36-70
Medium	71-110
Large.	111+

Regions	DHHS MEDICAID ELIGIBILITY – DDSN PROCESSING TEAM	
COASTAL REGION Site Code 18002	<p>Sandra Greene- 843-821-5887 Tuere Peterkin- 843-832-5586 COASTAL CENTER 9995 Miles Jamison Rd Summerville, SC 29485 Office: 843-821-5887 Fax: 843-821-5889 greenesl@scdhhs.gov Tuere.Peterkin@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	Allendale, Bamberg, Barnwell, Beaufort, Berkeley, Charleston, Colleton, Dorchester, Hampton, Jasper, Orangeburg
MIDLANDS REGION Site Code 40065	<p>Teresa Hill-803-935-5922 Aviel Chism-Parks 803-935-935-7624 MIDLANDS CENTER 8301 Farrow Rd Columbia, SC 29203 Office: 803-935-5922 Fax: 803-255-8245 Teresa.Hill@scdhhs.gov Aviel.Chism-Parks@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	Aiken, Calhoun, Chester, Fairfield, Kershaw, Lancaster, Lexington, Newberry, Richland, York
PEE DEE REGION Site Code 21006	<p>Lisa. T. Seawell-843-664-2707 Gwendolyn Turner- 843-664-2645 Admin- Makisha Dix- 843-664-2653 PEE DEE CENTER 714 National Cemetery Rd Florence, SC 29501 Office: 843-664-2707 Fax: 843-664-2692 mccartyl@scdhhs.gov Gwendolyn.Turner@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	Chesterfield, Clarendon, Darlington, Dillon, Florence, Georgetown, Horry, Lee, Marion, Marlboro, Sumter, Williamsburg
Piedmont Region Site Code 30003	<p>Hattie Williams-864-938-3129 Courtney Bragg -864-938-3552 Admin- Magan Jackson- 864-547-8500 WHITTEN CENTER PO Box 239 28373 Hwy 76 East Clinton, SC 29325 Office: 864-938-3129 Fax: 864-938-3119 willhat@scdhhs.gov Courtney.Bragg@scdhhs.gov LTC DDSN Coordinator: Lisa Woods WOODS@scdhhs.gov</p>	Abbeville, Anderson, Cherokee, Edgefield, Greenville, Greenwood, Laurens, McCormick, Oconee, Pickens, Saluda, Spartanburg, Union