



## EXECUTIVE MEMO

To: Executive Directors, DSN Boards; CEOs, Private Providers; Residential Directors

From: Rufus Britt, Associate State Director, Operations 

Re: SLP-I Utilization Report, October Webinar

Date: September 20, 2021

Attachment: Report of SLP-I utilization for the 2021 Fiscal Year and July 2021.

As DDSN continues to move toward fee-for-service, we want to equip and encourage our partners to monitor residential service utilization. Since Supported Living Program (SLP-I) facilities represent a smaller number of residential placements than other programs, they offer an excellent opportunity to begin monitoring.

The attached report shows SLP-I utilization for the first three quarters of FY 2021, and then by month for the fourth quarter. It allows comparisons to be made between the 2021 fiscal year contract awards and the cost of the actual service units used. The variance between the two figures is listed for your convenience. The last two columns of the report (in pink) are the units and revenue for July 2021.

Note that the report lists individual service providers by a de-identifiable “code” number. This enables providers to reference only one de-identifiable number for day, employment, and SLP-I utilization reports. Deborah Leopard ([dleopard@ddsn.sc.gov](mailto:dleopard@ddsn.sc.gov), 803-898-9674) will maintain this “code” list; feel free to contact her if you can’t locate or do not have a “code” number.

Please look closely at your provider data in the report and let us know if you see a material difference from your own reporting. This is our first attempt at issuing an SLP-I utilization report and it may need revision. If you have any questions or ideas to improve this reporting, please contact Bill Simpson at 803-898-9614 or [bsimpson@ddsn.sc.gov](mailto:bsimpson@ddsn.sc.gov). Your feedback will help us beta-test this type of report for future use.

On Wednesday October 6<sup>th</sup> at 1:00 PM we will be holding a webinar on Microsoft Teams. The purpose is for SLP-I providers to discuss strategies to enhance SLP-I productivity into the future fee-for-service world. Two providers with high productivity rates will share their best practices in a panel format. If you wish to participate, please send Bill Simpson an email at [bsimpson@ddsn.sc.gov](mailto:bsimpson@ddsn.sc.gov) and you will be sent an invitation with a link to the meeting.

**SLP-I Utilization Report FY 2021**

Deidentifiable Provider Number	Contract Award for FY 2021	Q1-Q3 FY 2021 Units	Q4 FY 2021 Units			FY 2021 Total Units Delivered	FY 2021 Total Revenue Generated (fee for service, rate \$15.84/15 min unit)	Variance: FY 2021 Revenue Generated - Contract Award	FY 2022	
			April	May	June				July 2021 Units	July Total Revenue Generated (fee for service)
2	\$ 98,668	857	96	45	117	1115	\$ 17,662	\$ (81,006)	118	\$ 1,869.12
3	\$ 50,780	2541	309	225	109	3184	\$ 50,435	\$ (345)	189	\$ 2,993.76
4	\$ 79,907	1419	247	231	347	2244	\$ 35,545	\$ (44,362)	254	\$ 4,023.36
5	\$ 836	5085	523	248	455	6311	\$ 99,966	\$ 99,130	565	\$ 8,949.60
6	\$ 100,369	3923	360	448	491	5222	\$ 82,716	\$ (17,653)	465	\$ 7,365.60
7	\$ 25,937	452	0	0	0	452	\$ 7,160	\$ (18,777)	--	--
9	\$ 621,836	7650	999	802	967	10418	\$ 165,021	\$ (456,815)	744	\$ 11,784.96
10	\$ 204,035	3075	479	468	551	4573	\$ 72,436	\$ (131,599)	408	\$ 6,462.72
13	\$ 92,658	3116	270	202	294	3882	\$ 61,491	\$ (31,167)	270	\$ 4,276.80
14	\$ 52,313	1662	194	210	164	2230	\$ 35,323	\$ (16,990)	211	\$ 3,342.24
17	\$ 181,787	1636	0	71	67	1774	\$ 28,100	\$ (153,687)	34	\$ 538.56
18	\$ 94,940	2364	275	279	276	3194	\$ 50,593	\$ (44,347)	203	\$ 3,215.52
22	\$ 230,958	3796	327	553	313	4989	\$ 79,026	\$ (151,932)	88	\$ 1,393.92
23	\$ 8,292	1035	76	138	76	1325	\$ 20,988	\$ 12,696	144	\$ 2,280.96
24	\$ 91,529	9346	971	779	883	11979	\$ 189,747	\$ 98,218	785	\$ 12,434.40
25	\$ 67,782	1782	208	185	325	2500	\$ 39,600	\$ (28,182)	168	\$ 2,661.12
26	\$ 22,594	175	0	0	0	175	\$ 2,772	\$ (19,822)	--	--
28	\$ 101,733	1815	501	592	621	3529	\$ 55,899	\$ (45,834)	605	\$ 9,583.20
29	\$ 49,720	3906	559	792	636	5893	\$ 93,345	\$ 43,625	624	\$ 9,884.16
31	\$ 39,178	3774	161	83	191	4209	\$ 66,671	\$ 27,493	151	\$ 2,391.84
33	\$ 241,078	6641	174	805	671	8291	\$ 131,329	\$ (109,749)	524	\$ 8,300.16
35	\$ 97,222	4499	648	556	465	6168	\$ 97,701	\$ 479	381	\$ 6,035.04
38	\$ 67,782	1388	206	184	161	1939	\$ 30,714	\$ (37,068)	144	\$ 2,280.96
39	\$ 4,198	22	0	0	0	22	\$ 348	\$ (3,850)	--	--
40	\$ 97,508	3668	210	142	116	4136	\$ 65,514	\$ (31,994)	118	\$ 1,869.12
46	\$ 35,079	665	37	44	0	746	\$ 11,817	\$ (23,262)	24	\$ 380.16
48	\$ 376,465	5369	447	528	2327	8671	\$ 137,349	\$ (239,116)	1847	\$ 29,256.48
52	\$ 231,534	11874	1309	1361	846	15390	\$ 243,778	\$ 12,244	1047	\$ 16,584.48
64	\$ 419,314	20612	1964	2084	1505	26165	\$ 414,454	\$ (4,860)	1912	\$ 30,286.08
80	\$ 117,335	5366	851	319	598	7134	\$ 113,003	\$ (4,332)	667	\$ 10,565.28
86	\$ 29,053	82	60	26	27	195	\$ 3,089	\$ (25,964)	38	\$ 601.92
90	\$ 16,823	342	52	73	37	504	\$ 7,983	\$ (8,840)	55	\$ 871.20
Totals	\$ 3,949,243	119937	12513	12473	13636	158559	\$ 2,511,575	\$ (1,437,668)	12783	\$ 202,482.72