DDSN Executive Memo

TO: **EXECUTIVE DIRECTORS, DSN BOARDS**
CEOS, CONTRACTED SERVICE PROVIDERS

FROM: **SUSAN KREH BECK, ED.S., LPES, NCSP, ASSOCIATE STATE DIRECTOR, POLICY** *SKB*

DATE: **APRIL 12, 2021**

RE: **Market Rate Case Management Issue – March 2021 Billing Report**

Attached is the "Case Management Revenue by Provider" report for March 2021. The reports include: (1) the average monthly revenue per waiver individuals, (2) the average revenue per non-waiver individuals (MTCM/SFCM) and (3) a total average revenue per individual. The statewide average revenue per individual is outlined in the chart for March. The average revenue per individual increased from $100.62 in February to $111.32 in March.

Statewide Average Revenue Per Individual by Category			
	WCM	MTCM/SFCM	TOTAL
Mar-21	$ 114.16	$ 94.56	$ 111.32

Average Revenue per Individual by Category

Of the individuals enrolled in the waiver on March 31, 652 did not have a reportable note submitted during the month of March despite the WCM requirement to do so. This represents 5% of the waiver individuals in the system. This represents a decrease of 0.4% from the prior month of February. During the month of January 2021, DDSN began looking for trends of individuals who have not been contacted for consecutive months. Individual providers and case managers are being notified and technical assistance is being provided as necessary.

<div align="center">Invoices</div>

In addition to payment for Medicaid ineligibles, there are units not paid this month that can possibly be corrected and resubmitted next month. Please see the memo sent on September 9, 2019, regarding Invoice Report Analysis Guidance for instructions to take action on the invoice issues. A review of the March 2021 invoices for Medicaid Ineligible and Not Paid are reflected in the charts below:

Description	WCM	MTCM
% of units that were paid but Medicaid Ineligible	0.13%	0.17%
% of units not paid due to wrong template	0.25%	4.67%
% of units not paid - other	0	0

If you have questions, please contact Janis Moore at janis.moore@ddsn.sc.gov or (803) 898-9703 or Lori Manos at lmanos@ddsn.sc.gov or (803) 898-9715.

March 2021 Case Management Revenue by Provider

Provider #	Average Waiver Revenue per Waiver Enrolled	Average MTCM/SFCM Revenue per Person	Average Revenue per Person	25% Quartiles
Provider 35	$ 216.33		$ 216.33	Top Quartile $129.73 - $216.33
Provider 13	$ 208.96	$ 127.92	$ 197.78	
Provider 35	$ 149.67	$ 33.75	$ 144.94	
Provider 8	$ 144.53	$ 143.61	$ 144.46	
Provider 18	$ 137.24	$ 200.78	$ 143.05	
Provider 23	$ 139.37	$ 78.75	$ 136.68	
Provider 29	$ 132.67	$ 80.63	$ 129.97	
Provider 10	$ 134.30	$ 109.00	$ 129.73	
Provider 16	$ 127.81	$ 138.85	$ 128.49	Upper Middle Quartile $126.35 - $128.49
Provider 25	$ 153.13	$ 36.17	$ 127.89	
Provider 4	$ 142.04	$ 101.53	$ 127.77	
Provider 21	$ 126.10	$ 140.79	$ 127.24	
Provider 1	$ 130.74	$ 112.10	$ 126.35	
Provider 11	$ 126.85	$ 73.75	$ 125.25	Lower Quartile $91.80 - $125.25
Provider 3	$ 124.52	$ 62.43	$ 120.50	
Provider 15	$ 121.31	$ 66.00	$ 118.89	
Provider 6	$ 123.72	$ 68.88	$ 118.52	
Provider 14	$ 119.95	$ 95.00	$ 118.09	
Provider 20	$ 117.41	$ 63.79	$ 113.56	
Provider 24	$ 104.71	$ 138.86	$ 108.45	
Provider 2	$ 112.40	$ 93.06	$ 105.74	
Provider 7	$ 137.75	$ 53.57	$ 102.68	
Provider 42	$ 103.06	$ 80.00	$ 102.13	
Provider 33	$ 107.96	$ 62.65	$ 102.06	
Provider 31	$ 101.28	$ 74.29	$ 95.38	
Provider 17	$ 99.79	$ 62.81	$ 92.04	
Provider 9	$ 94.28	$ 80.88	$ 91.80	
Provider 19	$ 90.69	$ 101.85	$ 91.34	Bottom Quartile $21.59 - $91.34
Provider 32	$ 85.65	$ 74.03	$ 84.55	
Provider 22	$ 86.52	$ 50.94	$ 83.99	
Provider 5	$ 78.03	$ 61.56	$ 73.94	
Provider 45	$ 68.25	$ 65.63	$ 68.08	
Provider 38	$ 69.44	$ 43.96	$ 67.51	
Provider 41	$ 66.29	$ 67.00	$ 66.34	
Provider 26	$ 61.10	$ 165.00	$ 64.64	
Provider 39	$ 56.63	$ 26.11	$ 55.26	
Provider 30	$ 53.35	$ 48.75	$ 53.21	
Provider 44	$23.63		$21.59	
TOTAL	$ 114.16	$ 94.56	$ 111.32	