




DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
CEOS, CONTRACTED SERVICE PROVIDERS**

**FROM: SUSAN KREH BECK, ED.S., LPES, NCSP 
ASSOCIATE STATE DIRECTOR-POLICY**

DATE: DECEMBER 17, 2018

RE: Market Rate Case Management Issue – November 2018 Billing Report

Attached are the November 2018 Billing Report along with a June to November 2018 comparison by individual provider.

The November 2018 Billing Report average provider market rate revenue was 42.4% of the current monthly capitated band payment, which was down from 52.1% in October 2018. This was not unexpected. During the fall 2017, all consumer plans had to be updated in Therap by October 31, 2017. As a result, many of these same plans were updated in the August-October 2018 time frame this year, which created the expected drop in billing efficiency in November 2018.

Below is a chart of each month's average provider market rate revenue compared to the current monthly capitated band payment since the beginning of tracking this issue:

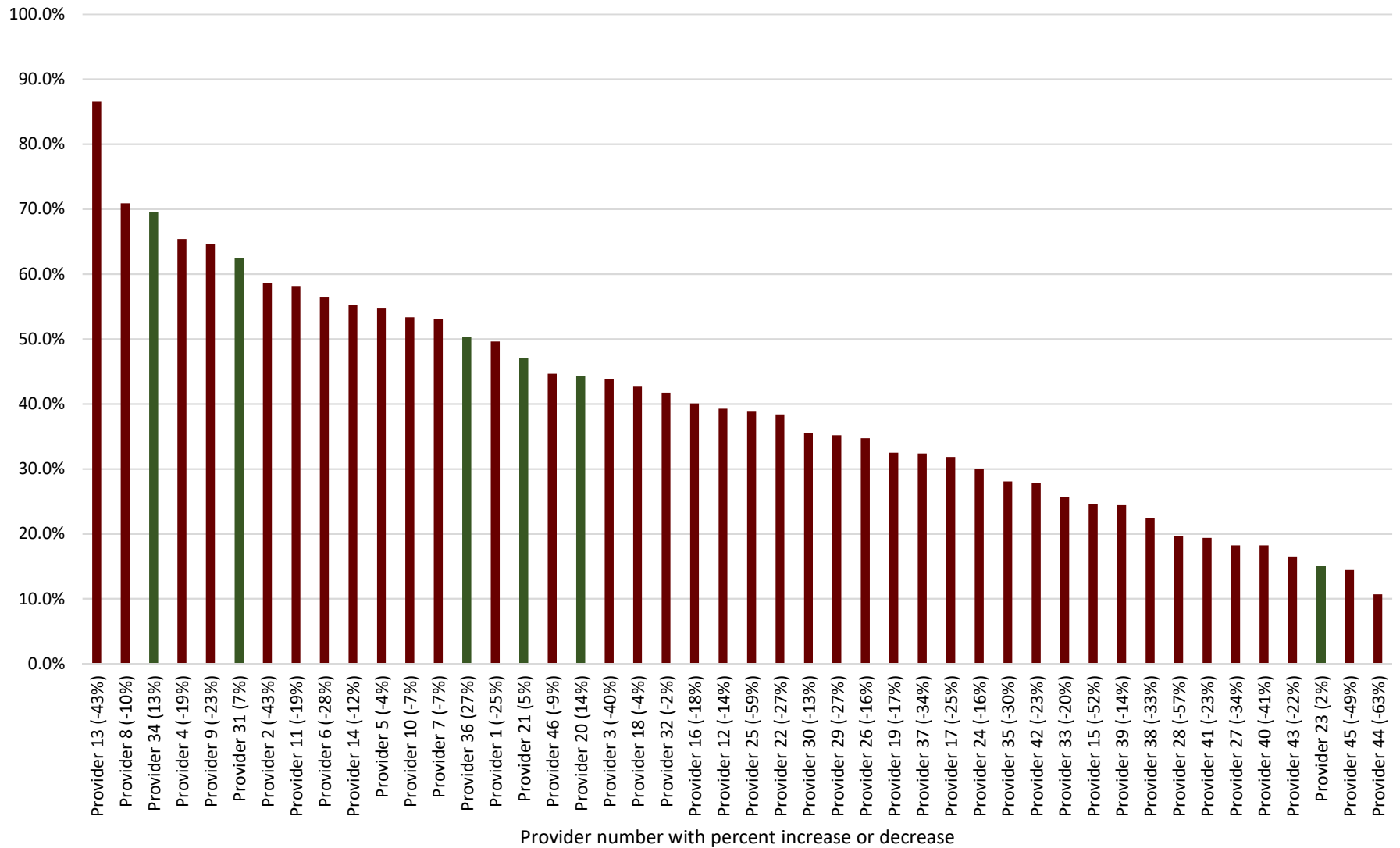
Month of 2018	Avg. Provider Market Rate Revenue Compared to Band Payment	Avg. Market Rate Revenue Per Consumer	Avg. Market Rate Revenue Reduction Per Consumer
November	42.4%	\$59	\$80
October	52.1%	\$72	\$67
September	45.4%	\$63	\$76
August	52.8%	\$73	\$66
July	47.6%	\$66	\$73
June	43.1%	\$60	\$79
May	39.9%	\$55	\$84
April *	--	--	--
March (pre-change)	31.5%	\$44	\$95

*Month of change not measured.

As a reminder, the numbers below the horizontal axis pertain to each unique provider, which were previously provided to each Executive Director last month. If you have misplaced your number, please send an email to Sandra Delaney (sdelaney@ddsn.sc.gov) who can provide you with your unique number.

If you have questions, please contact Ben Orner at borner@ddsn.sc.gov or (803) 898-3520.

Percent of Current Band Payments if Waiver Billed at \$25/\$15 November 2018



Percent of Current Band Payments if Waiver Billed at \$25/\$15 June-November Comparison

