



DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
CEOS, CONTRACTED SERVICE PROVIDERS
CASE MANAGEMENT SUPERVISORS
FINANCIAL MANAGERS**

FROM: SUSAN KREH BECK, ED.S., LPES, NCSP *SKB*

DATE: MAY 14, 2018

RE: Market Rate Case Management Issue – April 2019 Billing Report

Attached are the following reports: April 2019 Billing Efficiency Report; Sensitivity Analysis of Case Management Market Rate Risk; and "Analysis of High and Low Billing Rates from June 2018 to April 2019."

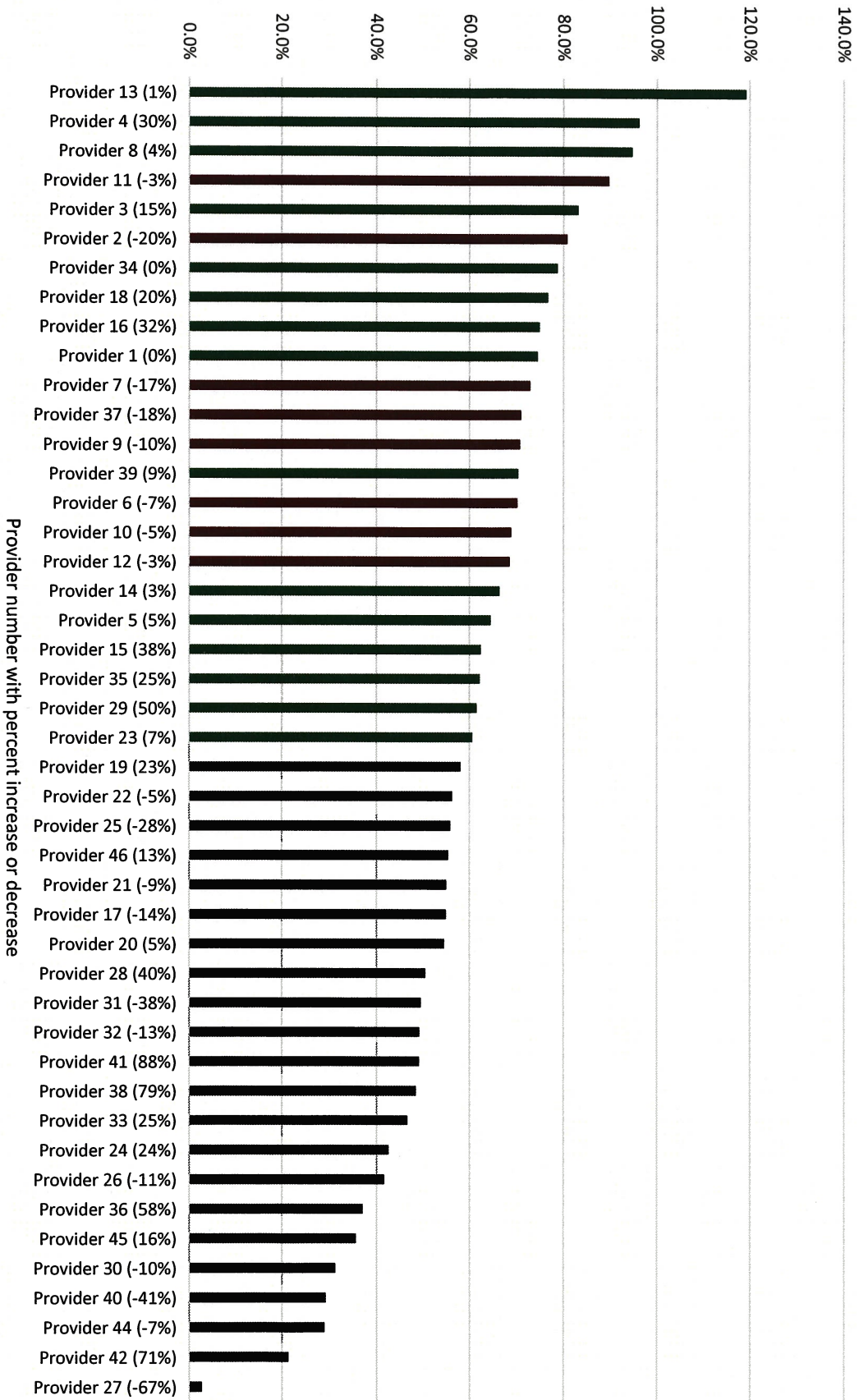
The April 2019 Billing Efficiency Report average provider market rate revenue was 63.8% of the current monthly capitated band payment. Below is a chart of each month's average provider market rate revenue compared to the current monthly capitated band payment since the beginning of tracking this issue.

Month	Average Provider Market Rate Revenue	Estimated Revenue/Consumer	Estimated Revenue/Reduction/Consumer
April 2019	63.8%	\$89	\$50
March 2019	60.0%	\$83	\$56
February 2019	50.4%	\$70	\$69
January 2019	51.5%	\$72	\$67
December	38.4%	\$53	\$86
November	42.4%	\$59	\$80
October	52.1%	\$72	\$67
September	45.4%	\$63	\$76
August	52.8%	\$73	\$66
July	47.6%	\$66	\$73
June	43.1%	\$60	\$79
May	39.9%	\$55	\$84
April*	--	--	--
March (Month Prior to Change)	31.5%	\$44	\$95
			*Month of Change (not measured)

If you have misplaced your previously supplied unique provider number to interpret the attached charts, please send email to Sandra Delaney (sdelaney@ddsn.sc.gov) who can provide you with your unique number.

If you have questions about the above data or the CM Report Guide, please contact Ben Orner at borner@ddsn.sc.gov or (803) 898-3520.

**Percent of Current Band Payments if Waiver Billed at \$25/\$15
April 2019**



Sensitivity Analysis of Case Management Market Rate Risk (5/8/2019)			
Provider Name	Market Rate (25/15) Rev. Compared to band Payment for April 2019	April Provider Size (by consumer count)	25 th Quartiles
Provider 13	119.2%	Very Small	Top Quartile 74.8%-119.2%
Provider 4	96.2%	Medium	
Provider 8	94.7%	Small	
Provider 11	89.7%	Small	
Provider 3	83.1%	Large	
Provider 2	80.8%	Very Small	
Provider 34	78.7%	Very Small	
Provider 18	76.7%	Medium	
Provider 16	74.8%	Large	
Provider 1	74.4%	Large	Upper Middle Quartile 68.5%-74.4%
Provider 7	72.8%	Very Small	
Provider 37	70.9%	Very Small	
Provider 9	70.7%	Very Small	
Provider 39	70.3%	Very Small	
Provider 6	70.1%	Medium	
Provider 10	68.8%	Large	
Provider 12	68.5%	Small	Lower Middle Quartile 54.9%-66.4%
Provider 14	66.4%	Small	
Provider 5	64.5%	Medium	
Provider 15	62.3%	Very Small	
Provider 35	62.1%	Very Small	
Provider 29	61.5%	Small	
Provider 23	60.6%	Small	
Provider 19	58.0%	Large	
Provider 22	56.2%	Large	
Provider 25	55.8%	Very Small	
Provider 46	55.4%	Very Small	Bottom Quartile 2.7%-54.8%
Provider 21	54.9%	Small	
Provider 17	54.8%	Small	
Provider 20	54.5%	Medium	
Provider 28	50.5%	Very Small	
Provider 31	49.5%	Very Small	
Provider 32	49.2%	Small	
Provider 41	49.1%	Medium	
Provider 38	48.4%	Small	
Provider 33	46.5%	Very Small	
Provider 24	42.5%	Medium	
Provider 26	41.6%	Very Small	
Provider 36	37.1%	Very Small	
Provider 45	35.6%	Very Small	
Provider 30	31.2%	Very Small	
Provider 40	29.2%	Small	
Provider 44	28.9%	Very Small	
Provider 42	21.3%	Small	
Provider 27	2.7%	Very Small	

Size	Number
Large	500+
Medium	300-499
Small	150-299
Very Small	0-149

Analysis of High and Low Billing Rates from June 2018 to April 2019

