




DDSN Executive Memo

**TO: EXECUTIVE DIRECTORS, DSN BOARDS
CEOS, CONTRACTED SERVICE PROVIDERS
CASE MANAGEMENT SUPERVISORS
FINANCIAL MANAGERS**

FROM: SUSAN KREH BECK, ED.S., LPES, NCSP 

DATE: JUNE 11, 2019

RE: Market Rate Case Management Issue – May 2019 Billing Report

Attached are the following reports: May 2019 Billing Efficiency Report; Sensitivity Analysis of Case Management Market Rate Risk; and "Analysis of High and Low Billing Rates from June 2018 to May 2019."

The May 2019 Billing Efficiency Report average provider market rate revenue was 69.2% of the current monthly capitated band payment. Below is a chart of each month's average provider market rate revenue compared to the current monthly capitated band payment since the beginning of tracking this issue.

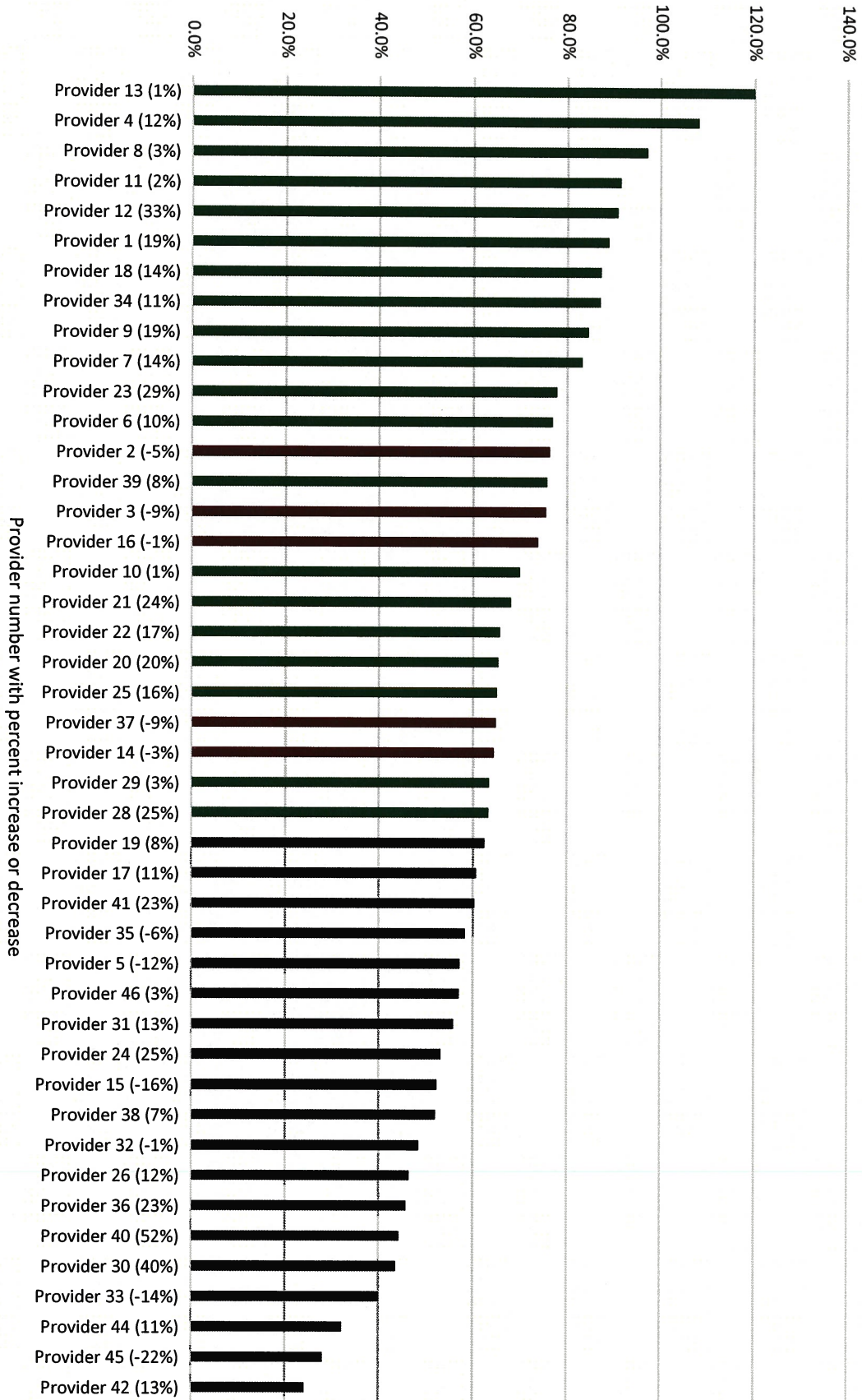
Month	Average Provider Market Rate Revenue	Estimated Revenue/Consumer	Estimated Revenue Reduction/Consumer
May 2019	69.2%	\$96	\$43
April 2019	63.8%	\$89	\$50
March 2019	60.0%	\$83	\$56
February 2019	50.4%	\$70	\$69
January 2019	51.5%	\$72	\$67
December	38.4%	\$53	\$86
November	42.4%	\$59	\$80
October	52.1%	\$72	\$67
September	45.4%	\$63	\$76
August	52.8%	\$73	\$66
July	47.6%	\$66	\$73
June	43.1%	\$60	\$79
May	39.9%	\$55	\$84
April*	--	--	--
March (Month Prior to Change)	31.5%	\$44	\$95

*Month of Change (not measured)

If you have misplaced your previously supplied unique provider number to interpret the attached charts, please send email to Sandra Delaney (sdelaney@ddsn.sc.gov) who can provide you with your unique number.

If you have questions about the above data please contact Ben Orner at borner@ddsn.sc.gov or (803) 898-3520.

Percent of Current Band Payments if Waiver Billed at \$25/\$15
May 2019



Sensitivity Analysis of Case Management Market Rate Risk (6/10/2019)			
Provider Name	Market Rate (25/15) Rev. Compared to band Payment for May 2019	May Provider Size (by consumer count)	25% Quartiles
Provider 13	119.9%	Very Small	Top Quartile 74.8%- 119.2%
Provider 4	108.1%	Medium	
Provider 8	97.1%	Small	
Provider 11	91.4%	Small	
Provider 12	90.8%	Small	
Provider 1	88.8%	Large	
Provider 18	87.1%	Medium	
Provider 34	87.0%	Very Small	
Provider 9	84.4%	Very Small	
Provider 7	83.1%	Very Small	
Provider 23	77.9%	Small	
Provider 47	77.7%	Very Small	
Provider 6	76.8%	Medium	
Provider 2	76.3%	Very Small	Upper Middle Quartile 68.5%- 74.4%
Provider 39	75.7%	Very Small	
Provider 3	75.4%	Large	
Provider 16	73.8%	Large	
Provider 10	69.9%	Large	
Provider 21	68.0%	Small	Lower Middle Quartile 54.9%- 66.4%
Provider 22	65.6%	Large	
Provider 20	65.3%	Medium	
Provider 25	65.0%	Very Small	
Provider 37	64.8%	Very Small	
Provider 14	64.4%	Small	
Provider 29	63.4%	Small	
Provider 28	63.3%	Very Small	
Provider 19	62.4%	Large	
Provider 17	60.6%	Small	
Provider 41	60.2%	Medium	Bottom Quartile 2.7%- 54.8%
Provider 35	58.2%	Very Small	
Provider 5	57.1%	Medium	
Provider 46	57.0%	Very Small	
Provider 31	55.7%	Very Small	
Provider 24	53.2%	Medium	
Provider 15	52.4%	Very Small	
Provider 38	52.0%	Small	
Provider 32	48.5%	Small	
Provider 26	46.5%	Very Small	
Provider 36	45.8%	Very Small	
Provider 40	44.3%	Small	
Provider 30	43.7%	Very Small	
Provider 33	40.0%	Very Small	
Provider 44	32.1%	Very Small	
Provider 45	27.9%	Very Small	
Provider 42	24.0%	Small	
Total		-	100%

Size	Number
Large	500+
Medium	300-499
Small	150-299
Very Small	0-149

Analysis of High and Low Billing Rates from June 2018 to May 2019

